

H. VINCENT DRAA, J.D., FCIArb, C.F.E.

Chicago, Illinois

Arbitrator, mediator and cybersecurity educator. Business-savvy international lawyer specializing in complex commercial transactions, dispute resolution and investigation of fraud and misconduct. Trusted professional providing practical risk-based solutions for a broad range of corporate compliance issues.

LEGAL EXPERIENCE:

May 2021-Present

Arbitrator & Mediator

Chicago, Illinois

- **Commercial and Consumer Panelist, American Arbitration Association** (May 2021)
 - Selected as arbitrator in 23 matters, including
 - Cybersecurity and Privacy
 - Requirements Contract
 - Automotive Warranty
 - Deceptive Business Practices
- **Fellow, Chartered Institute of Arbitrators** (March 2023)
 - Accelerated Route to Fellowship International Arbitration Course (December 2022)
- **Better Business Bureau AUTOLINE Program** (October 2023)
 - Selected as arbitrator in 35 automotive warranty cases
- **New Era ADR** (October 2023)
 - Neutral Bench Member, Arbitrator and Mediator
- **Peer Review Panel Member, Chartered Institute of Arbitrators** (May 2024)
 - Three-year term
 - Peer Review Panel investigates allegations of misconduct and ethics violations of CIArb members
- **DeMars & Associates Ltd.** (May 2024)
 - Qualified as arbitrator for Porsche warranty disputes under CAP-Motors program

March 2021-Present

President, Draa Law LLC

Chicago, Illinois

- Sole practitioner providing
 - Dispute resolution services
 - Fractional general counsel services
 - Advice on commercial and corporate matters, including mergers & acquisitions

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July 2020-Present

Of Counsel, Kochhar & Associates, LLC

Chicago, Illinois

- Serve as liaison to North American clients of leading full service Indian law firm
- Advise on anti-bribery and corruption matters (including US Foreign Corrupt Practices Act and UK Bribery Act), investigations of fraud and misconduct and white-collar crime

July 2020-Present

Adjunct Professor, Loyola University Chicago School of Law

Chicago, Illinois

- Developed and teach online Cybersecurity Management course in Master of Jurisprudence Compliance and Risk Management Program
 - 13 module course consisting of seven asynchronous sessions and six live Zoom classes
- Advise Masters of Jurisprudence candidates in preparing theses and capstone projects

March 2010-July 2020

Vice President and General Counsel, Grainger International

W.W. Grainger Inc.

Lake Forest, Illinois and Leicester, England

- Served as Chief Legal Officer for all Grainger multi-channel businesses outside of US and Canada
- Managed a worldwide team of 29 persons—including lawyers as well as compliance, security and loss prevention, environmental, health and safety and real estate and facilities professionals
- Advised Grainger worldwide on anti-bribery and corruption, fraud, ethics/compliance, privacy, cyber security, corporate investigations and mergers and acquisitions
- Chief Ethics and Compliance Officer for W.W. Grainger, Inc. worldwide (2012-2013)

June 1987-March 2010

Vice President-International Law

Tenneco Inc.

Houston, Texas, Lake Forest, Illinois, Brussels, Belgium

- During 23-year career at Tenneco held a series of positions of increasing responsibility
- Duties as Vice President-International Law included formation of joint ventures and strategic and technical alliances; mergers and acquisitions; negotiation of OEM supply contracts and aftermarket distribution agreements, intellectual property matters and human resources

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issues; corporate policy and legal compliance issues (including Foreign Corrupt Practices Act); managing internal and external counsel.

May 1986-June 1987

Corporate Attorney

Hughes Tool Company

Houston, Texas

- Provided advice on commercial and corporate law, debtor-creditor relations, oil and gas law and employment law. (Hughes Tool was acquired by Baker International May 1987)

April 1985-May 1986

Attorney II, Natural Resources Section

The Coastal Corporation

Houston, Texas

- Represented the company in oil and gas, mining and commercial law matters

May 1984-April 1985

Attorney, Foreign Law Section

Gulf Oil Company

Houston, Texas

- Served as lead attorney for Gulf Oil Trading Company and was primarily responsible for negotiating international marketing agreements and crude oil trading contracts. (Gulf Oil was acquired by Chevron August 1984)

BAR AND VOLUNTEER ACTIVITIES

American Bar Association

- **International Law Section Middle East Committee**
 - Vice Chair (Social Media) (2021-Present)
- **International Law Section South Asia/Oceania & India Committee**
 - Steering Committee (2021-2022)
- **Business Law Section Commercial Finance Committee**
 - Vice Chair ADR Sub-Committee (2024-Present)
- **Business Law Section Customs Law Committee**
 - Co-Chair (2017-2019)
- **Dispute Resolution Section**
 - Fellow (2023-2024)
 - International ADR Committee Member (2023-2025)
- **Volunteer Judge**
 - ABA Law Student Arbitration Competition Finals (2023-2025)
 - ABA Law Student Negotiation Competition Finals (2023-2024)
 - ABA Law Student Mediation Competition (2025)

Illinois State Bar Association

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- **International and Immigration Law Section Vice Chair** (2023-2024), **Chair** (2024-2025)
 - Developed a series of four webcasts on Current Topics in International Commercial Arbitration to be presented throughout 2024

Volunteer Arbitrator

- Vis Pre-Moot Competition Loyola University Chicago Law School (2023-2025)
- Jessup International Moot Court Competition Loyola University Chicago Law School (2023)

Association of Corporate Counsel-America

- Board of Directors, Chicago Chapter (2001-2002)

Boy Scouts

- Assistant Scoutmaster, BSA Troop 194, Brussels, Belgium (2006-2009)
- Assistant Scoutmaster, BSA Troop 71, Libertyville, Illinois (2009-2019)

PRE-LEGAL EXPERIENCE:

November 1978-June 1981

Deputy Sheriff

Pinellas County Sheriff's Office,
Largo, Florida

- Served as a member of the patrol division and as a training officer for recruits

January 1977-September 1977

Housing Manager

Pacific Architects and Engineers,
Riyadh and Jeddah, Saudi Arabia

- Supervised transportation and offloading of furniture in US government housing facilities
- Managed temporary housing facilities for US Army personnel

EDUCATION:

University of Georgia School of Law (Athens, Georgia)

Juris Doctor, *Cum Laude*, 1984

Ratner Scholarship Recipient

Articles Editor, *Georgia Journal of International & Comparative Law*

Pinellas County Police Academy (Largo, Florida)

November 1978-March 1979

Academic Achievement Award

Florida State University (Tallahassee, Florida)

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B.A., Criminology, *Cum Laude*, 1978

FSU Overseas Study Program (London, England), 1977

Frankfurt American High School (Frankfurt, Germany)

Honors Graduate 1974

Graduate studies in Business Administration and Public History at University of South Florida and University of Houston

PUBLICATIONS:

International Implications of the 1982 Department of Justice Merger Guidelines, *Georgia Journal of International & Comparative Law* (1983)

**H. VINCENT DRAA
SIGNIFICANT TRANSACTIONS**

Asia/Pacific

- ***China***
- Sale of Chinese Industrial Products Distribution Business (2020)
- Formation of Commercial Vehicle Emissions Control Joint Venture in North China (2010)
- Establishment of Wholly-Owned Emissions Control Plant in South China (2010)
- Increase in Equity Interest in Existing Emissions Control Joint Venture in Dalian (2010)
- Formation of Emissions Control Joint Venture in Beijing (2008)
- Establishment of Advanced Emissions Control Engineering Center in Shanghai (2007)
- Increase in Equity Interest of Existing Ride Control Joint Venture in Beijing (2006)
- Formation of Wholly-Owned NVH Product Manufacturing Facility in Suzhou (2005)
- Formation of Emissions Control Manufacturing Joint Venture in Chongqing (2003)
- Formation of Emissions Control Manufacturing Joint Venture in Dalian (2002)
- Formation of Emissions Control Manufacturing Joint Venture in Shanghai (1998)

- ***India***
- Establishment of Software Development Center in Gurgaon (2021)
- Formation of Indian Emissions Control Manufacturing Joint Venture in Pune (1998)
- Formation of Indian Ride Control Joint Venture in Hosur (1996)

- ***Japan***
- Formation of US/Japan Worldwide Ride Control Strategic Alliance (2001)
- Formation of US/Japan Worldwide Emissions Control Strategic Alliance (2000)

- ***Thailand***
- Establishment of Wholly-Owned Emission Control Manufacturing Plant in Bangkok (2009)
- Formation of Emissions Control Manufacturing Joint Venture in Bangkok (2001)
- Establishment of Thai Emissions Control Manufacturing Arrangement (1998)

- ***Australia***
- Tender Offer for Australian Ride Control Technology Company (1999)

Russia

- Establishment of Wholly-Owned Automotive Manufacturing Plant in St. Petersburg, Russia (2007)
- Establishment of First Wholly-Foreign Owned Automotive Parts Manufacturing Plant in Russia to Serve Strategic Customer (2003)

Middle East

- Establishment of Dubai Branch Operation (2012)
- Sale of Ride Control Manufacturing Plant in Turkey (2004)

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- Formation and Initial Public Offering of Abu Dhabi Shipbuilding Joint Venture Company (1995)

Western Europe

- Sale of Dutch Fastener Distributor (2020)
- Acquisition of English MRO Distributor (2015)
- Acquisition of Dutch Fastener Distributor (2011)
- Acquisition of Scandinavian Advanced Emission Control Manufacturer (2009)
- Acquisition of Italian Manufacturer of Motorcycle and Mountain Bike Suspension Systems (2008)
- Development and Commercialization Agreement for Automotive Parts Testing Equipment (2007)
- Technology Agreement with European University to Develop Logistics Modeling Software (2005)
- Formation of Strategic Alliance with European Manufacturer to Develop Specialized Electronic Valve (2005)
- Cooperation Agreement with French Manufacturer to Develop Advanced Ride Control System (2004)
- Formation of European-based Automotive Parts E-Marketing and Distribution Strategic Alliance (2002)
- Formation of Advanced Electronic Ride Control Strategic Alliance with Scandinavian Manufacturer (2002)
- Cooperation Agreement with German Ride Control Manufacturer to Develop Spring/Damper Modules (2002)
- License of Advanced Ride Control Technology to U.S. Heavy Duty Vehicle Manufacturer (2002)
- Formation of UK-based Emissions Control Manufacturing Joint Venture (2000)
- Formation of Europe-based Automotive Parts Aftermarket E-Commerce Joint Venture (2000)
- Emissions Control Product Development Agreement with Canadian Manufacturer (2000)
- Formation of French/South America/US Ride Control Strategic Alliance (1999)

South America

- Acquisition of Brazilian MRO Distributor (2012)
- Acquisition of Colombian MRO Distributor (2010)
- US-Mexico-Argentina Hybrid Debt/Equity Financing (2002)
- US-Brazil Hybrid Debt/Equity Financing (2000)
- Acquisition of Argentine Auto Parts Manufacturer (1996)
- Acquisition of Argentine Emissions Control Manufacturer (1996)

North America

- **Mexico**
- Acquisition of Mexican Emissions Control Manufacturer (1997)
- Formation of Mexican Chemical Manufacturing Joint Venture (1994)
- **USA**
- Advanced Ride Control Prototype Development Agreements with 2 Major U.S. Automobile Manufacturers (2002)

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- Advanced Ride Control Prototype Development Agreement with Major U.S. Truck Manufacturer (2000)
- Sale of Partnership Interest In Alabama Gas Gathering System (1996)
- Acquisition of Petroleum Products Pipeline (1996)
- Acquisition of U.S. Shock Absorber Manufacturer With French and U.K. Operations (1996)
- Acquisition of U.S. Auto Products Manufacturer (1994)
- Sale of U.S. Automotive Brake Manufacturing Division (1994)
- Sale of Minnesota Intrastate Pipeline System (1994)
- Sale of 80+ Farm and Construction Equipment Dealerships in North America (1993-95)
- Formation of Louisiana Oyster Bed Joint Venture (1993)
- Acquisition of U.S. Automotive Parts Manufacturer (1993)
- Sale of U.S. Natural Gas Pipeline System (1993)
- Sale of U.S. Fiber Optic Gel Business (1993)
- Sale of U.S. Chemical Pipeline System (1992)
- U.S. Timberlands Financing (1992)
- Formation of U.S. Soda Ash Manufacturing Joint Venture (1991)
- Sale of Valdosta Southern Railroad (1991)
- Sale of Corinth & Counce Railroad (1991)
- Sale of Marinette, Tomahawk and Western Railroad (1991)